STAR CONSULTANT

Q1 JUNE 16 - SEPT. 15, 2021

PLAN OF ACTION:

# OF BOOKINGS	# NEW CUSTOMERS / WEEK	RETAIL SALES / WEEK	WHOLESALE SEC. 1 ORDERS / MONTH

THE PRIZES I'LL EARN THIS QUARTER:

MY GOALS:

CONTEST-QUALIFIED NEW PERSONAL TEAM MEMBERS*

_____ X 600 = _____

\+ WHOLESALE SEC. 1 ORDERS

_____

= TOTAL QUARTERLY CONTEST CREDITS

_____

WEEK	RETAIL SALES	WHOLESALE ORDERS	QUALIFIED NEW PERSONAL TEAM MEMBERS*	CONTEST CREDITS†
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				

TOTALS: $ + =

STAR CONSULTANT CONSISTENCY CHALLENGE

YEAR-END GOAL: $7,200 WHOLESALE PLUS TEAM-BUILDING CREDITS {PLEASE CHECK BOX}

☐ $7,200 SAPPHIRE ☐ $9,600 RUBY ☐ $12,000 DIAMOND ☐ $14,400 EMERALD ☐ $19,200 PEARL

	2021/2022 QUARTERS				YEAR-END TOTAL
	1	2	3	4	
CONTEST CREDITS					
STAR EARNED					

	NEW TEAM MEMBERS*	ORDERS
1		
2		
3		
4		
5		
6		
7		

* A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of $600 in wholesale Section 1 orders are postmarked and accepted by the Company within the contest quarter.
†A minimum of $1,800 in wholesale Section 1 orders is required to participate in the quarterly Star Consultant program and to earn contest credits.

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